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## **Image Value Wins Outstanding Practical Equipment Award at Beijing Financial Exhibition**

BancTec Japan exhibited its products at the 2007 Chinese International Exhibition on Financial Banking Technology & Equipment, which was held from September 13 to 16 at the Beijing Exhibition Center. We also took part in last year's exhibition.

More than 200 financial institutions and manufacturers of technological equipment participated in this event. BancTec Japan exhibited its high-speed color scanner "Image Value" and other products and gave demonstrations. At our booth, visitors could also learn about system solutions including imaging solutions that can make operations of financial institutions more efficient. The booth attracted much interest in BancTec Japan products among the representatives of many financial institutions and other companies.

The Exhibition Organizing Committee selected BancTec Japan's Image Value scanner for the Outstanding Practical Equipment Award. As China's infrastructure for handling data improves, a better environment to utilize imaging data is also expected to emerge. To benefit from this situation, we are stepping up Image Value marketing activities that target financial institutions and other potential users.

### **\* About the Image Value Series**

BancTec Japan develops and manufactures the Image Value Series of high-speed color scanners in Japan. These units have world top class scanning speeds (up to 450 sheets of A4-size color documents per minute). In the spring of 2007, the Image Value Series received China Compulsory Certification (CCC), enabling us to start sales activities in the country. As part of these sales activities, the decision has been made to offer support, including the provision of Image Value scanners, to Chengdu Santai Electric. The Chinese company is preparing to start an outsourcing business for banks in China that handles the conversion of bank forms and documents into an electronic format. In fact, our booth at the Beijing exhibition included a description of Chengdu Santai Electric's solutions as well.

BancTec Japan has been selling the Image Value Series in Japan for several years, and in this year, we started marketing these products in China, Korea, Taiwan and other Asian countries. Our expectation for the Image Value Series sales in these three countries for 2007 is 200 million yen.