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Announcement of midterm business plan

BankTec Japan, Inc. hereby announces the outline of 3-year midterm business plan through Fiscal Year ending December 2009.

We listed shares on the JASDAQ securities exchange on October 2006 to expand business by raising funds and securing human resources. Since listing, we have been making efforts to improve an overall company system.

Moreover, we have been striving to reinforce our business by providing an integrated solutions from consulting, system development to maintenance using our core image data processing technology for companies' mission critical operations. As a result, we achieved sales over 10 billion yen due to new customer increase and focus on growing outsourcing business for the first time since foundation.

However, there are some problems to be resolved as to profit growth.

Therefore, we formulated a midterm business plan to improve profits as well as to increase sales.

The outline is as follows.

1 . Basic management policy

(Corporate mission)

■ From creation to evolution

- Creation of new values by taking market and customer needs in advance

■ Emphasis on CSR (Corporate Social Responsibility)

- Contribution to society through the evolution of IT technology
- Strict compliance with the laws and regulations

2 . Numerical targets (For December 2009)

| | | |
|---------------|---|-------------------|
| Sales | : | 13.4 billion yen |
| EBITDA | : | 2,010 million yen |
| EBITDA Margin | : | 15% |

EBITDA Margin = EBITDA ÷ Sales

< Midterm numerical targets >

(million yen)

| | FY2006 (actual) | FY2007 (plan) | | FY2008 (plan) | | FY2009 (plan) | |
|-------------------------|--------------------|------------------|--------|------------------|--------|------------------|--------|
| | | | YoY(%) | | YoY(%) | | YoY(%) |
| S a l e s | 10,022 | 10,600 | 105.8 | 12,400 | 117.0 | 13,400 | 108.1 |
| Ordinary i n c o m e | 325 | 600 | 184.6 | 1,160 | 193.3 | 1,470 | 126.7 |
| Net income | 211 | 360 | 169.8 | 690 | 191.7 | 880 | 127.5 |
| E B I T D A | 1,299 | 1,270 | 97.8 | 1,680 | 132.3 | 2,010 | 119.6 |

< Sales plan >

(million yen)

| | FY2006 (actual) | FY2007 (plan) | FY2008 (plan) | FY2009 (plan) |
|---------------------------|--------------------|------------------|------------------|------------------|
| Image data solutions | 6,887 | 7,390 | 8,660 | 9,500 |
| Of which BPO | 946 | 1,570 | 2,620 | 2,840 |
| Maintenance and others | 3,135 | 3,210 | 3,740 | 3,900 |
| Total | 10,022 | 10,600 | 12,400 | 13,400 |

3 . Business environment and business strategy

Change of laws such as so-called e-document law effective 2005 which regulates storage of documents by private sector companies as well as improvement of information infrastructure such as rapid progress of IT, efficiency of communications network and lower cost of computer memory brought growing use of electronic imaging data and our business expansion.

(Expansion of business domain)

We aim to achieve a 3-year average sales growth ratio over 10% based on past sales and market conditions.

- Sustainment and expansion of sales by increasing customers in industries such as financial, retailing, transportation.
- Expansion of image data solutions customers and exploitation of high-speed scanner and sorter markets owing to new laws and regulations such as e-Document Law, Personal Information Protection Law and Japanese version of U.S. SOX Act.
- Expansion of outsourcing business and reinforcement of BPO business base thanks to demand of Retailers' utility payments and computerization of existing documents.
- Development and promotion of overseas business in China and South Korea
- Development of ultrahigh-speed scanner

(Profitability increase)

We aim to achieve a gross profit margin of 30% and EBITDA ratio of 15%.

- Further cost reduction through business improvement
- Efficiency increase of offshore development
- Cost reduction of domestically produced high-speed image scanner "Image value series"

(Reinforcement of internal management system)

We reinforce internal management system as a public company.

- **Introduction of internal control system adapted to Japanese version of U.S. SOX Act.**
- **Acquisition of environmental management system ISO14001 and quality control system ISO9001 authentication.**
- **IT investment in enhancement of internal management information system such as financial information.**